

**Orcas Island**  
*Summary of Cash Transactions*  
*July 1, 2018 - June 30, 2019*

	Cash Received	Expenses Incurred	Other	Total
<b>Operations</b>				
Loss for Period July 1, 2018 - June 30, 2019		\$ (686,675)		\$ (686,675)
Cash Received from Orcas Medical Foundation	337,236			337,236
Shortfall Covered by UW Medicine			157,215	157,215
<i>Operations Subtotal</i>	337,236	(686,675)	157,215	(192,224) <b>A</b>
<b>Equipment Repair</b>				
Cash Received from Orcas Medical Foundation - Known Preventative Maintenance	2,205			2,205
Cash Received from Orcas Medical Foundation - Reserve	15,000			15,000
Vaccine Fridge and Freezer		(7,161)		(7,161)
Equipment Repair Actual Expenses July 1, 2018 - June 30, 2019		(14,149)		(14,149)
<i>Equipment Repair Subtotal</i>	17,205	(21,310)		(4,105) <b>B</b>
<b>Total</b>	<b>354,441</b>	<b>(707,985)</b>		<b>(196,329)</b>
Reconciliation to Agreement:				
Maximum Funding Agreement for Operations	\$ 529,460			
Less: Operations Payment Received from Orcas Medical Foundation		(337,236)		
Total Amount Due for Operations	<b>A</b> \$ 192,224			
Add: Unpaid Equipment Repair and Purchase		4,105		
Total Amount Due	<b>B</b> \$ 196,329			

**5.4 Clinical Support Payment for Contract Year 2019.** The “Annual Maximum Clinical Support Payment” shall be \$529,460.00 for the Contract Year 2019 which began July 1, 2018 and ends June 30, 2019. The parties recognize and agree that OMF previously paid \$337,236.00 of this Annual Maximum Clinical Support Payment (the “OMF Payment”), the District may pay certain amounts during Contract Year 2019 pursuant to the Interim Funding Agreement (“Interim Funding Payments”), and UWPN may receive rents from subleases. In calculating the final payment by District to UWPN for Contract Year 2019, the Annual Maximum Clinical Support Payment shall be reduced by the OMF payment any Interim Funding Payments, and any rents from subleases.

**UW PHYSICIANS NETWORK**  
**Orcas Island Clinic Financial Statements**  
**For the Quarter Ended June 30, 2019**

FY19 Q3 Actual	FY19 Q3		Description	Percent	Variance	YTD		Percent	
	Budget	Actual				Budget	Variance		
\$591,345	\$619,947	\$28,602	PATIENT REVENUE	-4.61%		\$2,184,212	\$2,417,107	(\$232,895)	-9.64%
64	64		SPECIALTY REVENUE					64	
276,531	277,221	(690)	DEDUCTIONS FROM REVENUE	-0.25%		988,106	1,033,630	(45,524)	-4.40%
<b>314,878</b>	<b>342,726</b>	<b>(27,848)</b>	<b>NET OPERATING REVENUE</b>	<b>-8.13%</b>		<b>1,196,170</b>	<b>1,383,477</b>	<b>(187,307)</b>	<b>-13.54%</b>
169,252	179,802	(10,550)	PROVIDER COMPENSATION	-5.87%		671,231	697,272	(26,041)	-3.73%
54,666	47,347	7,319	PROVIDER BENEFITS	15.46%		211,105	177,392	33,713	19.00%
223,918	227,149	(3,231)	TOTAL PROVIDER COMPENSATION AND BENEFITS	-1.42%		882,336	874,664	7,672	0.88%
121,916	137,681	(15,765)	NON-PROVIDER COMPENSATION	-11.45%		498,398	543,890	(45,492)	-8.36%
43,877	50,868	(6,991)	NON-PROVIDER BENEFITS	-13.74%		194,931	203,022	(8,091)	-3.99%
165,793	188,549	(22,756)	TOTAL NON-PROVIDER COMPENSATION AND BENEFITS	-12.07%		693,329	746,912	(53,583)	-7.17%
<b>389,711</b>	<b>415,698</b>	<b>(25,987)</b>	<b>TOTAL LABOR COSTS</b>	<b>-6.25%</b>		<b>1,575,665</b>	<b>1,621,576</b>	<b>(45,911)</b>	<b>-2.83%</b>
25,003	26,194	(1,191)	BILLING FEES	-4.55%		85,115	110,678	(25,563)	-23.10%
32,148	31,472	676	SUPPLIES AND PHARMACEUTICALS	2.15%		146,967	141,845	5,122	3.61%
20,658	12,120	7,390	OTHER OPERATING EXPENSES	60.97%		75,098	48,479	26,620	77.11%
<b>77,809</b>	<b>69,786</b>	<b>8,023</b>	<b>TOTAL OTHER EXPENSES</b>	<b>9.85%</b>		<b>307,180</b>	<b>301,002</b>	<b>6,178</b>	<b>2.03%</b>
<b>467,520</b>	<b>485,484</b>	<b>(17,964)</b>	<b>TOTAL OPERATING EXPENSES</b>	<b>-3.94%</b>		<b>1,882,845</b>	<b>1,922,578</b>	<b>(39,732)</b>	<b>-2.07%</b>
<b>(152,642)</b>	<b>(142,758)</b>	<b>(9,884)</b>	<b>NET LOSS (SHORTFALL)</b>	<b>6.92%</b>		<b>(686,675)</b>	<b>(539,101)</b>	<b>(147,575)</b>	<b>27.37%</b>
2,361	2,361		EQUIPMENT PURCHASE			7,161			
			EQUIPMENT REPAIR			14,149			
<b>(155,003)</b>	<b>(142,758)</b>	<b>(12,245)</b>	<b>QUARTERLY CASH REQUIRED</b>	<b>8.58%</b>		<b>(707,985)</b>	<b>(539,101)</b>	<b>(168,885)</b>	<b>31.33%</b>
3,308	3,348	(40)	STATISTICAL SUMMARY						
2,568	2,817	(249)	Total Work RVUs	-1.20%		11,795	13,051	(1,256)	-9.62%
169	282	(113)	Total Visits	-8.83%		9,800	11,075	(1,275)	-11.51%
			Total New Patient Visits	-40.00%		837	1,108	(271)	-24.43%
3,300	3,300		Total Provider FTEs	0.00%		3,27	3,27	(0.00)	-0.05%
8,000	8,699	(699)	Clinic Support FTEs	-7.99%		8,41	8,79	(0.37)	-4.24%
2,42	2,63	(21)	Clinic Support FTE per Provider	-7.99%		2,58	2,69	(0.11)	-4.19%
778	854	(76)	Visits per provider FTE	-8.83%		3,002	3,390	(388.85)	-11.47%
1,002	1,015	(13)	RVUs per provider FTE	-1.20%		3,613	3,995	(382.69)	-9.58%
182	172	10	Expense Per Visit	5.63%		192	174	18.53	10.68%
			<b>Payer Mix</b>			<b>YTD Actual</b>	<b>YTD Budget</b>	<b>Variance</b>	<b>Percent</b>
			Commercial			25.8%	25.4%	22.4%	3.4%
			Exchange			11.2%	11.2%	8.9%	2.3%
			Medicaid			13.9%	13.9%	12.6%	1.3%
			Medicare			46.7%	46.7%	54.1%	(7.4%)
			Self-Pay			2.4%	2.4%	2.0%	0.4%

UW Physicians Network  
Orcas Island Clinic Actual by Month  
For the Quarter Ending June 30, 2019

	July	August	September	October	November	December	January	February	March	April	May	June	Total
PATIENT REVENUE	\$158,328.35	\$173,661.21	\$115,940.96	\$218,178.05	\$198,453.10	\$178,361.34	\$188,389.22	\$159,997.90	\$201,556.40	\$182,812.55	\$196,874.77	\$211,658.32	\$2,184,212.17
SPECIALTY REVENUE						16.00	(215.00)	199.00			112.17	(48.00)	64.17
DONATIONS - IN-KIND									2,700.00	300.00	300.00	300.00	3,600.00
DEDUCTIONS FROM REVENUE	72,092.53	75,550.41	53,012.47	95,318.97	87,591.30	78,377.37	84,637.18	71,400.37	93,594.30	80,371.38	86,802.28	109,357.01	988,105.57
<b>NET OPERATING REVENUE</b>	<b>86,235.82</b>	<b>98,110.80</b>	<b>62,928.49</b>	<b>122,859.08</b>	<b>110,861.80</b>	<b>99,999.97</b>	<b>103,537.04</b>	<b>88,796.53</b>	<b>110,662.10</b>	<b>102,741.17</b>	<b>110,484.66</b>	<b>102,553.31</b>	<b>1,199,770.77</b>
PROVIDER COMPENSATION	46,930.23	4,749.01	93,594.46	64,358.77	52,967.51	74,407.55	59,211.37	39,150.89	66,609.62	57,670.01	57,669.65	53,912.01	671,231.08
PROVIDER BENEFITS	14,430.31	37,373.85	(10,956.56)	19,451.49	18,505.11	19,544.46	23,159.76	23,901.32	11,028.69	17,802.46	23,506.57	13,357.95	211,105.41
TOTAL PROVIDER COMPENSATION AND BENEFITS	61,360.54	42,122.86	82,637.90	83,810.26	71,472.62	93,952.01	82,371.13	63,052.21	77,638.31	75,472.47	81,176.22	67,269.96	882,336.49
NON-PROVIDER COMPENSATION	37,505.27	39,996.74	41,063.33	43,185.21	43,755.00	42,098.85	47,673.40	37,926.52	43,278.24	45,819.06	44,826.76	31,269.90	498,398.28
NON-PROVIDER BENEFITS	15,336.90	13,186.31	14,981.42	16,909.49	16,531.02	14,972.69	22,934.89	17,234.04	18,967.77	17,892.96	16,299.08	9,683.71	194,930.28
TOTAL NON-PROVIDER COMPENSATION AND BENEFITS	52,842.17	53,183.05	56,044.75	60,094.70	60,286.02	57,071.54	70,608.29	55,160.56	62,246.01	63,712.02	61,125.84	40,953.61	693,328.56
<b>TOTAL LABOR COSTS</b>	<b>114,202.71</b>	<b>95,305.91</b>	<b>138,682.65</b>	<b>143,904.96</b>	<b>131,758.64</b>	<b>151,023.55</b>	<b>152,979.42</b>	<b>118,212.77</b>	<b>139,884.32</b>	<b>139,184.49</b>	<b>142,302.06</b>	<b>108,223.57</b>	<b>1,575,665.05</b>
BILLING FEES	6,405.46	8,742.77	3,878.85	7,175.17	8,316.19	5,530.48	7,470.55	5,998.65	6,693.39	8,375.92	8,204.58	8,422.56	85,114.57
SUPPLIES AND PHARMACEUTICALS	6,443.36	6,030.42	18,312.97	17,624.75	6,654.75	33,724.41	7,538.06	8,047.07	10,442.59	10,133.19	13,973.85	8,042.46	146,967.88
OTHER OPERATING EXPENSES	5,082.87	5,567.81	5,879.86	5,275.18	5,070.70	9,181.20	5,141.86	6,078.14	9,861.31	5,307.59	7,640.93	8,611.12	78,698.57
TOTAL OTHER EXPENSES	17,931.69	20,341.00	28,071.68	30,075.10	20,041.64	48,436.09	20,150.47	20,023.86	26,997.29	23,816.70	29,819.36	25,076.14	310,781.02
<b>TOTAL OPERATING EXPENSES</b>	<b>132,134.40</b>	<b>115,646.91</b>	<b>166,754.33</b>	<b>173,980.06</b>	<b>151,800.28</b>	<b>199,459.64</b>	<b>173,129.89</b>	<b>138,236.63</b>	<b>166,881.61</b>	<b>163,001.19</b>	<b>172,121.42</b>	<b>133,299.71</b>	<b>1,886,446.07</b>
<b>NET LOSS (SHORTFALL)</b>	<b>(45,898.58)</b>	<b>(17,536.11)</b>	<b>(103,825.84)</b>	<b>(51,120.98)</b>	<b>(40,938.48)</b>	<b>(99,459.67)</b>	<b>(69,592.85)</b>	<b>(49,440.10)</b>	<b>(56,219.51)</b>	<b>(60,260.02)</b>	<b>(61,636.76)</b>	<b>(30,746.40)</b>	<b>(686,675.30)</b>

**UW Physicians Network  
Orcas Island Clinic Budget by Month  
For the Quarter Ending June 30, 2019**

	July	August	September	October	November	December	January	February	March	April	May	June	YTD Budget
PATIENT REVENUE	\$137,067.00	\$155,278.00	\$153,357.00	\$205,526.00	\$234,117.00	\$207,046.00	\$242,577.00	\$213,814.00	\$246,378.00	\$206,804.00	\$210,672.00	\$202,471.00	\$2,417,107.00
DEDUCTIONS FROM REVENUE	83,950.00	92,707.00	69,224.00	81,760.00	83,880.00	73,556.00	89,864.00	79,714.00	101,954.00	92,386.00	93,948.00	90,887.00	\$1,033,630.00
<b>NET OPERATING REVENUE</b>	<b>53,117.00</b>	<b>62,571.00</b>	<b>84,133.00</b>	<b>123,766.00</b>	<b>150,237.00</b>	<b>133,490.00</b>	<b>152,913.00</b>	<b>134,100.00</b>	<b>146,424.00</b>	<b>114,418.00</b>	<b>116,724.00</b>	<b>111,584.00</b>	<b>\$1,383,477.00</b>
PROVIDER COMPENSATION	51,162.00	51,162.00	55,546.00	59,933.00	59,933.00	59,933.00	59,933.00	59,933.00	59,933.00	59,934.00	59,934.00	59,934.00	\$697,272.00
PROVIDER BENEFITS	12,940.00	12,940.00	13,895.00	15,030.00	15,030.00	15,030.00	15,030.00	15,030.00	15,030.00	15,781.00	15,783.00	15,783.00	\$177,392.00
TOTAL PROVIDER COMPENSATION AND BENEFITS	64,102.00	64,102.00	69,533.00	74,963.00	74,963.00	74,963.00	74,963.00	74,963.00	74,963.00	75,715.00	75,717.00	75,717.00	\$874,664.00
NON-PROVIDER COMPENSATION	43,941.00	48,823.00	43,941.00	46,870.00	42,964.00	43,941.00	45,894.00	41,986.00	47,847.00	44,917.00	46,870.00	45,894.00	\$543,890.00
NON-PROVIDER BENEFITS	18,829.00	16,476.00	15,717.00	16,172.00	15,565.00	15,717.00	20,068.00	16,349.00	17,261.00	16,805.00	17,107.00	16,956.00	\$203,022.00
TOTAL NON-PROVIDER COMPENSATION AND BENEFITS	62,770.00	65,299.00	59,658.00	63,042.00	58,529.00	59,658.00	65,962.00	58,337.00	65,106.00	61,722.00	63,977.00	62,850.00	\$746,912.00
<b>TOTAL LABOR COSTS</b>	<b>126,872.00</b>	<b>129,401.00</b>	<b>129,191.00</b>	<b>138,005.00</b>	<b>133,492.00</b>	<b>134,621.00</b>	<b>140,925.00</b>	<b>133,300.00</b>	<b>140,071.00</b>	<b>137,437.00</b>	<b>139,694.00</b>	<b>138,567.00</b>	<b>\$1,621,576.00</b>
BILLING FEES	7,680.00	8,751.00	8,215.00	11,311.00	9,994.00	8,646.00	10,319.00	9,038.00	10,530.00	8,655.00	8,942.00	8,597.00	\$110,678.00
SUPPLIES AND PHARMACEUTICALS	9,993.00	10,625.00	12,610.00	16,191.00	13,111.00	11,595.00	12,997.00	11,046.00	12,205.00	10,118.00	11,086.00	10,258.00	\$141,845.00
OTHER OPERATING EXPENSES	4,041.00	4,041.00	4,041.00	4,041.00	4,041.00	4,041.00	4,038.00	4,037.00	4,038.00	4,037.00	4,041.00	4,042.00	\$48,479.00
<b>TOTAL OTHER EXPENSES</b>	<b>21,714.00</b>	<b>23,417.00</b>	<b>24,866.00</b>	<b>31,543.00</b>	<b>27,146.00</b>	<b>24,282.00</b>	<b>27,354.00</b>	<b>24,121.00</b>	<b>26,773.00</b>	<b>22,810.00</b>	<b>24,079.00</b>	<b>22,897.00</b>	<b>\$301,002.00</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>148,586.00</b>	<b>152,818.00</b>	<b>154,057.00</b>	<b>169,548.00</b>	<b>160,638.00</b>	<b>158,903.00</b>	<b>168,279.00</b>	<b>157,421.00</b>	<b>166,844.00</b>	<b>160,247.00</b>	<b>163,773.00</b>	<b>161,464.00</b>	<b>\$1,922,578.00</b>
<b>NET LOSS (SHORTFALL)</b>	<b>(95,469.00)</b>	<b>(90,247.00)</b>	<b>(69,924.00)</b>	<b>(45,782.00)</b>	<b>(10,401.00)</b>	<b>(25,413.00)</b>	<b>(15,366.00)</b>	<b>(23,321.00)</b>	<b>(20,420.00)</b>	<b>(45,829.00)</b>	<b>(47,049.00)</b>	<b>(49,880.00)</b>	<b>(\$539,101.00)</b>