

Clinic Financials FYTD

	Orcas Family Health Center								UW Orcas Clinic								Per MGMT 50%tile	
	FY Q1 OFHC	FY Q2 OFHC	FYTD OFHC	FYTD Budget OFHC	Variance	Annual Budget OFHC	FYTD OFHC Per Visit	Budgeted OFHC Cost Per Visit	FY Q1 UW	FY Q2 UW	FY Q3 UW	YTD UW	FYTD Budget UW	Variance	Annual Budget UW	FYTD UW Cost Per Visit		Budgeted Cost Per Visit
Income	164,212	114,496	278,708	293,675	(14,966)	587,349	81	85	247,276	333,720	302,996	883,992	1,040,751	-156,759	1,383,477	\$ 122	\$ 123	\$ 160
Provider Compensation									145,274	191,734	164,971	501,979	517,470	15,491	697,272	69	62	
Provider Benefits									40,848	57,500	58,091	156,439	130,045	-26,394	177,392	22	16	
Total Provider Cost	75,750	77,855	153,605				45		186,122	249,234	223,062	658,418	647,515	-10,903	874,664	91	78	82
Non Provider Compensation									118,565	129,039	128,878	376,482	406,209	29,727	543,890	52	48	
Non Provider Benefits									43,505	48,412	59,137	151,054	152,154	1,100	203,022	21	18	
Total Other Labor	86,109	88,512	174,621	370,800	196,179	741,600	51	107	162,070	177,451	188,015	527,536	558,363	30,827	746,912	73	66	60
Billing Fees	16,005	15,871	31,876	25,112	(6,764)	50,224	9	7	19,027	21,022	20,063	60,112	84,484	24,372	110,678	8	10	
Supplies and Pharmaceuticals	22,631	8,311	30,942	21,481	(9,461)	42,962	9	6	30,786	58,005	26,028	114,819	110,373	-4,446	132,204	16	12	
Other Operating Expenses	29,823	21,999	51,823	37,895	(13,928)	75,790	15	11	16,530	26,687	21,084	64,301	36,359	-27,942	48,479	9	4	
Total Operating Expenses	68,460	46,181	114,641	84,488	(30,153)	168,976	33	24	66,343	105,714	67,175	239,232	231,216	8,016	291,361	33	26	60
Total Expenses	230,319	212,548	442,867	455,288	166,026	910,576	128	132	414,535	532,399	478,252	1,425,186	1,437,094	19,924	1,912,937	197	170	201
Clinic Income/<Loss>	(66,107)	(98,051)	(164,158)	(161,614)	151,060	(323,227)	(48)	(47)	-167,259	-198,679	-175,256	-541,194	-396,343	-176,683	-529,460	\$ (75)	\$ (47)	\$ (41)
Equipment Repair	2,512	-	2,512	-	(2,512)	-			6,737	4,119	932	11,788	11,250	-538	15,000			
Visit/Productivity Measures																		
Total WRVUs	2,453	1,503	3,956						2,516	2,984	2,987	8,487	9,703	1,216	13,051			
Total Visits	2,010	1,441	3,451	3,500	-49	7,000			2,197	2,668	2,367	7,232	8,258	1,026	11,255			
Provider FTE		2.23	2.23	2.75	0.52	2.75				3.30	3.25	3.20	3.26		3.20			
RN/LPN/MA		2.80	2.80	2.80	0.00	2.80				4.98	4.94	4.56	4.83		4.81			
Clinic Support FTE (exc billing)		4.00	4.00	4.00	0.00	4.00				3.99	3.99	3.99	3.99		3.99			
RN/LPN/MA Per Provider	#DIV/0!	1.26	1.26	1.02	-0.24					1.51	1.52	1.43	1.48		1.50			
Clinic Support FTE per provider	#DIV/0!	1.79	1.79	1.45	-0.34					2.75	2.75	2.67	2.71		2.71			
Visits Per Provider Per Period	646	1,548	1,273	2,545					808	728	2,260	2,533		3,517				
Visits Per Provider per day	12	15	12	12					15	14	14	16		17				
Visits Per RN/LPN/MA Per Period	515	1,233	1,250	2,500					536	479	1,586	1,710		2,340				
Visits Per RN/LPN/MA per day	10	12	12	12					10	9	10	11		15				
Revenue Per Visit	\$ 82	\$ 79	\$ 81	\$ 84	3	\$ 84			\$ 113	\$ 125	\$ 128	\$ 122	\$ 126	\$ 4	\$ 123			
Subsidy Per Visit	\$ (33)	\$ (68)	\$ (48)	\$ (46)	1	\$ (46)			\$ (76)	\$ (74)	\$ (74)	\$ (75)	\$ (48)	\$ 27	\$ (47)			

Payer Mix

Commercial	27.00%
Exchange	12.00%
Medicare	27.00%
Medicaid	27.00%
Self-pay	6.00%
Total	99.00%

	YTD UW	FYTD Budget UW	Variance
Commercial	25.60%	22.40%	3.20%
Exchange	11.20%	8.90%	2.30%
Medicare	46.80%	12.60%	34.20%
Medicaid	13.70%	54.10%	-40.40%
Self-pay	2.70%	2.00%	0.70%
Total	100.00%	100.00%	